

# [PDF] The Next Level: What Insiders Know About Executive Success, 2nd Edition

Scott Eblin - pdf download free book

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#### Books Details:

Title: The Next Level: What Insiders Know About Executive Success, 2nd Edition  
Author: Scott Eblin  
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#### Description:

**Review** There are a lot of books out there on leadership but what sets this one apart is the approach. Scott Eblin isn't just talking fluff, he's sharing real-world advice from his experience and the experience of those who've been there in order to help you learn from their combined wisdom. Don't pass it by. The Next Level is a vital resource for you and your team. (Keith Ferrazzi, #1 NY Times bestselling author of Who's Got Your Back and Never Eat Alone )

Marshall Goldsmith, world-renowned executive coach and author of the New York Times bestsellers, *MOJO* and *What Got You Here Won't Get You There* (Marshall Goldsmith, world-renowned executive coach and author of the New York Times bestsellers, *MOJO* and *What Got You Here Won't* )

Scott Eblin's book crystallizes the crucial challenges and opportunities leaders face as they advance in an organization. More importantly, Scott provides an outstanding roadmap for navigating specifically what rising leaders need to add to their repertoire, and what they need to let go of as they progress. Scott uses his extensive coaching experience and the experience of successful leaders to show clearly what it takes to get to *The Next Level*. (Kerry Bessey, Executive Vice President of Human Resources, Time Inc. )

The principles, values, and advice presented in *The Next Level* have been totally integrated into our company's approach to leadership development. The book is full of practical, simple, and immediately applicable concepts, tools, and frameworks that address the real-world opportunities and challenges facing our executive leaders. (Donna Morea, President, U.S., Europe, and Asia, CGI )

Scott Eblin delivers clear, precise, and practical advice to senior leaders across industries who want to be on top of their game. His deep experience and long time coaching practice enable insights that will resonate and recommendations that can be put into practice immediately! (Beverly Kaye, founder/CEO of Career Systems International, co-editor of *Learn Like a Leader* and co-author of *Love 'Em or Lose 'Em: Getting Good People to Stay* )

**From the Publisher** After the thrill of promotion to an executive position comes the sobering reality of just how difficult it is to succeed at this level--and how hard it can be to find help. Some 40 percent of new executives don't last 18 months. A failed senior-level hire can cost a company up to \$2.7 million. Why do so many employees with strong track records derail when promoted to the executive suite? In *THE NEXT LEVEL*, Scott Eblin draws on 20 years of experience as a leader and executive coach to identify why new executives fail and offers a practical program for achieving success.

Eblin sat down for one-on-one interviews with some thirty executives from many of America's leading organizations, including Avon, Capital One, Clear Channel, Northrop Grumman, and Sprint. In his book, he shares these insiders' personal stories, including how they stumbled--then succeeded--in their transition to the next level of leadership.

Rising executives must understand that the strengths and actions that drove their career progress at lower levels, such as technical prowess, will not necessarily sustain their success as executives. Eblin's bottom-line message to new leaders: What got you there won't keep you there. You must learn new beliefs and behaviors and, more importantly, let go of old ones--even though they've driven your success up until now.

Beyond Eblin's tactical advice, he provides a framework for transformational behavior and thinking--for creating executive presence, the confidence that is critical for success. *THE NEXT LEVEL* is essential for corporate leaders who have just been promoted to or are on track for the executive level, as well as any executive who needs a refresher. --This text refers to an out of print or unavailable edition of this title.

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