

[PDF] Zig Ziglar's Secrets Of Closing The Sale

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Description:

Review "He will undoubtedly go down in history as the number one salesman of our time!"
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"I recommend this book to anyone who needs to learn the sill of persuasion□and don't we all!"
□Robert H. Schuller, Founder and Pastor, Crystal Cathedral, Garden Grove, California

"Will upgrade the performance of salespeople and non-salespeople all over the world!"

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"In the past 36 years I have read over 100 self-help books for salespeople. Most of them are written by theoreticians who have never paid their dues in face-to-face selling. Zig's book excites me because every idea presented has been tested in the field by Zig or another master salesperson. A salesperson who doesn't own this book is underprivileged!"

□D. John Hammond, **American Motivational Association**

--This text refers to the edition.

About the Author Zig Ziglar, author of the best-selling **See You at the Top** is an internationally renowned speaker and authority on high-level performance. His I CAN course is taught in more than 3,000 schools, and hundreds of companies and businesses utilize his tapes, books, and videos to train their employees effectively. He has taught his biblically based principles for becoming a more effective persuader and person to sales organizations, church groups, schools, and businesses. He has addressed thousands more through numerous television and radio appearances and his films. His Sunday school class held at first Baptist church, Dallas, is broadcast each Sunday morning, via satellite.

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